



# Technology For Artificial Intelligence

Since 1987

“The Data Flow Company”





“The Data Flow Company ”

A circular icon containing a network of blue and purple lines connecting various data center components like servers and databases.

**35+ yrs**

Of enterprise experience in business processes, datacenters, cloud and mission-critical applications

A circular icon containing a smartphone with a magnifying glass over a map, symbolizing location-based data analysis.A circular icon containing a stylized dollar sign (\$) above a building, with a network of lines at the bottom, symbolizing the financial and industrial sectors.

Across the most strategic market sectors



“The Data Flow Company”

>€180M

In annual revenue,  
guaranteeing stability and investment capacity



200+ Employees

With diverse and certified skills,  
focused on Cloud Native processes and technologies,  
AI and Big Data



4 Countries

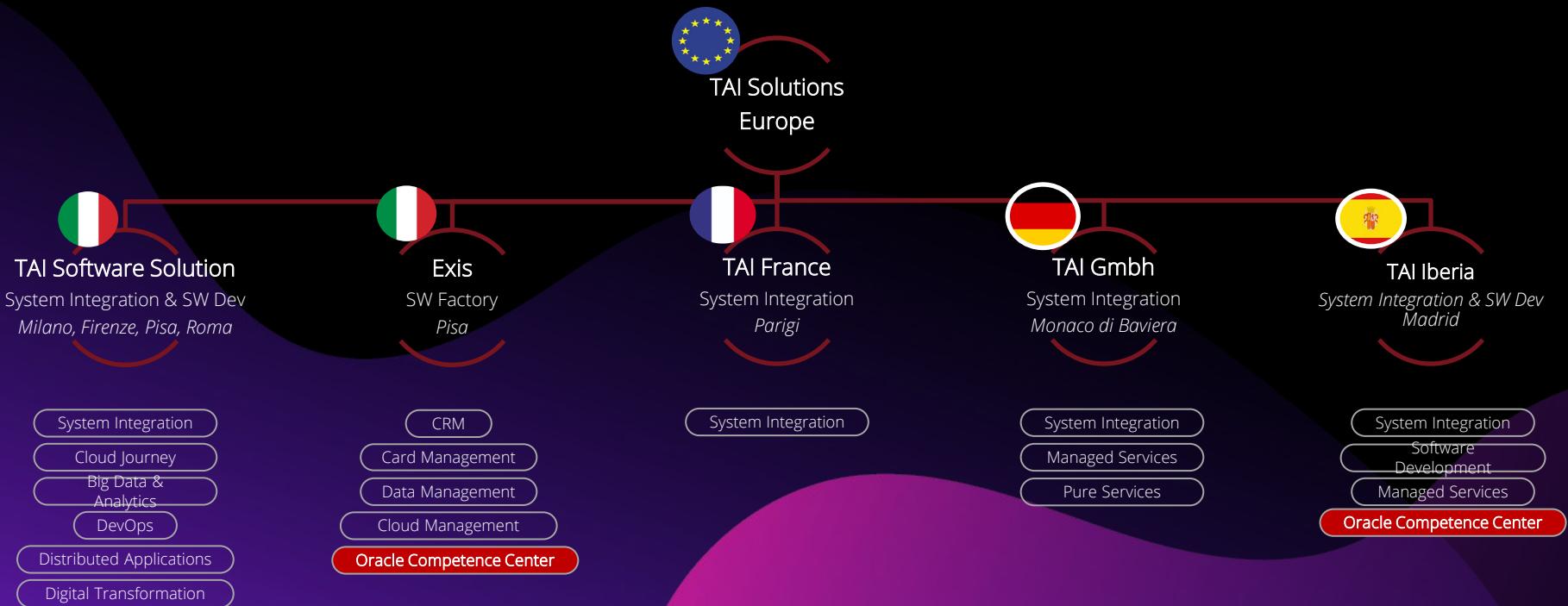
Florence, Pisa, Milan, Rome, Paris, Munich, Madrid



# TAI SOFTWARE SOLUTION

## THE GROUP

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“The Data Flow Company ”

# Why Customers choose US

We're one of the few companies that offers **360° expertise around Data**

We don't just manage data;  
we **extract its maximum value** for our clients' businesses.  
This is the core competency we aim to enhance.

A decorative graphic in the bottom right corner consisting of several overlapping teal-colored triangles of varying sizes. Below the triangles are several small, purple, five-pointed star-like shapes.



“The Data Flow Company ”

# Our Vision: 4 pillars for a Data Driven future

## Cloud Continuum

Unify Compute, Network and Governance in Hybrid and diverse data ecosystems

*Kubernetes, Service Mesh, Observability*

## Real Time Data

Remove Batches and allow reacting to Business events in Real Time

*Kafka, CDC, Data Transformation Tools*

## Enrichment

Support Business Decisions with Enriched Data. Extract hidden value and meaning with Machine Learning tools and AI

*Big Data Platforms, NVIDIA*

## Secure Delivery

Make data access secure with an unified set of policies addressing each Cloud provider's strength and weaknesses

*Data Catalog, Data Management Platforms, Inference & Guardrails*



“The Data Flow Company”

# Our Synergistic Approach to Partnerships

We do not **sell products**, we **build solutions** together with our partners

Our customers always get the maximum value out of market products, we and our partners build a **durable and solid circle of trust** with our customers

We have no **vendor bias**, instead we share a **long-term vision** for technological transformation, to build our clients' future together.



# TAI Portfolio

Infrastructure Engine Container Platform Services Application Platform Application Services

Digital Platform



Cloud Native AI Powered Applications



Data Services



Observability



Virtual Machines, Containers, Orchestration



VDI & UEM



Engineered Systems, Compute, Storage & Data Protection



SaaS



IaaS / Paas



Networking & Microsegmentation  
Automation/Infrastructure-as-code  
Monitoring & Alerting

Security, Compliance, Data Locality

System and Application Design



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# Our AI Experience in Action

## MLOps & AI Infrastructure

**Direct Experience with NVIDIA Hardware:**  
For the past year, we have been managing and operating an **NVIDIA DGX SuperPOD** K8s infrastructure for one major client.

**Focus on DevOps/MLOps:** We have developed specific expertise in orchestrating, monitoring, and automating AI pipelines in complex environments, laying the groundwork for adopting platforms like NVIDIA AI Enterprise. Some Reference Techs: NIM, Triton, Nvidia Riva.

## Big Data & Data Science

**Top Cloudera Partner:** We are a leading Cloudera partner in Italy. We design and manage on-premise and cloud Data Lakes, also using other CSP Tools.

**Support for Data Scientists:** We don't just provide infrastructure. We actively support the data science teams of our clients in creating, training, and deploying Machine Learning models.

## Access to Knowledge

**Top ECMS Integrator:** We have deep expertise in BIG ECMS projects (e.g. main Alfresco partner in Italy). We manage the whole document lifecycle for our customers, making us the TOP italian player in granting effective access to company's knowledge base.

**AI Agent Development:** We develop and integrate **AI Agents** for accessing a company knowledge base via human language.



# Thank You!

We are ready to answer your questions and discuss how we can build the future of AI in Italy together.

