



# Technology For Artificial Intelligence

## Since 1987

“The Data Flow Company”





“The Data Flow Company ”

A collection of teal and purple line-art icons including a gear, a server rack, a smartphone, a location pin, and a checkmark, connected by lines.

**35+ yrs**

Of enterprise experience in business processes, datacenters, cloud and mission-critical applications

A teal and purple line-art icon of a building with a dollar sign on top, representing enterprise customers.

**100+ Enterprise Customers**

Across the most strategic market sectors



“The Data Flow Company”

>€180M

In annual revenue,  
guaranteeing stability and investment capacity

200+ Employees

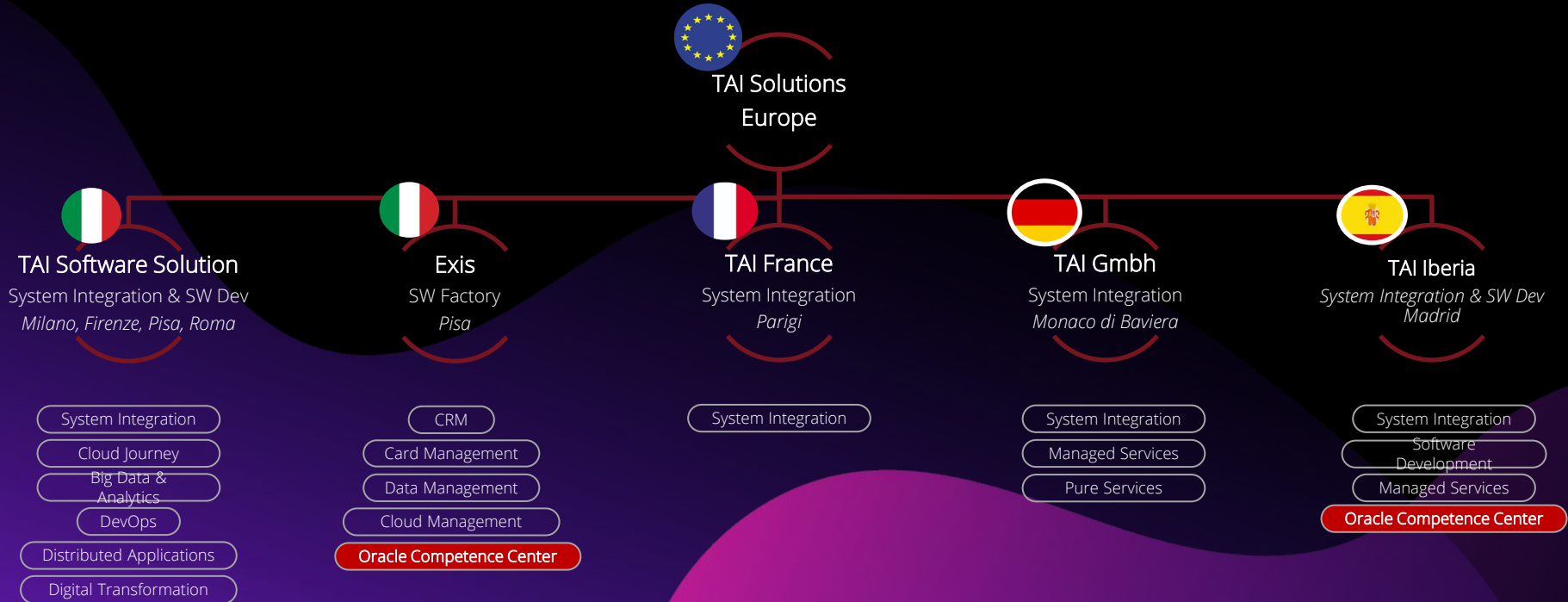
With diverse and certified skills,  
focused on Cloud Native processes and technologies,  
AI and Big Data

4 Countries

Florence, Pisa, Milan, Rome, Paris, Munich, Madrid

# TAI SOFTWARE SOLUTION

## THE GROUP





“The Data Flow Company ”

# Why Customers choose US

We're one of the few companies that  
offers **360° expertise around Data**

We don't **just** manage data;  
we **extract its maximum value** for our clients' businesses.  
This is the core competency we aim to enhance.





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# Our Vision:

## 4 pillars for a Data Driven future

### Cloud Continuum

Unify Compute,  
Network and  
Governance in Hybrid  
and diverse data  
ecosystems

*Kubernetes, Service Mesh,  
Observability*

### Real Time Data

Remove Batches and  
allow reacting to  
Business events in Real  
Time

*Kafka, CDC, Data  
Transformation Tools*

### Enrichment

Support Business  
Decisions with Enriched  
Data. Extract hidden  
value and meaning with  
Machine Learning tools  
and AI

*Big Data Platforms, NVIDIA*

### Secure Delivery

Make data access  
secure with an unified  
set of policies  
addressing each Cloud  
provider's strength and  
weaknesses

*Data Catalog, Data  
Management Platforms,  
Inference & Guardrails*



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# Our Synergistic Approach to Partnerships

We do not **sell products**, we **build solutions** together with our partners

Our customers always get the maximum value out of market products, we and our partners build a **durable and solid circle of trust** with our customers

We have no **vendor bias**, instead we share a **long-term vision** for technological transformation, to build our clients' future together.



# TAI Portfolio

Applications

Digital Platform

Cloud Native AI Powered Applications

SaaS

Platform Services

Data Services

Observability

IaaS / PaaS

Virtual & Container Engine

Virtual Machines, Containers, Orchestration

VDI & UEM

Infrastructure

Engineered Systems, Compute, Storage & Data Protection



Networking & Microsegmentation

Automation/Infrastructure-as-code

Monitoring & Alerting

Security, Compliance, Data Locality

System and Application Design





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# Our AI Experience in Action

## MLOps & AI Infrastructure

**Direct Experience with NVIDIA Hardware:** For the past year, we have been managing and operating an **NVIDIA DGX SuperPOD** K8s infrastructure for one major client.

**Focus on DevOps/MLOps:** We have developed specific expertise in orchestrating, monitoring, and automating AI pipelines in complex environments, laying the groundwork for adopting platforms like NVIDIA AI Enterprise. Some Reference Techs: NIM, Triton, Nvidia Riva.

## Big Data & Data Science

**Top Cloudera Partner:** We are a leading Cloudera partner in Italy. We design and manage on-premise and cloud Data Lakes, also using other CSP Tools.

**Support for Data Scientists:** We don't just provide infrastructure. We actively support the data science teams of our clients in creating, training, and deploying Machine Learning models.

## Access to Knowledge

**Top ECMS Integrator:** We have deep expertise in BIG ECMS projects (e.g. main Alfresco partner in Italy). We manage the whole document lifecycle for our customers, making us the TOP italian player in granting effective access to company's knowledge base.

**AI Agent Development:** We develop and integrate **AI Agents** for accessing a company knowledge base via human language.



# Thank You!

We are ready to answer your questions and discuss how we can build the future of AI in Italy together.

